



YANKEE ALLIANCE

Common goals. Uncommon results.

Equipment and Service Contract Cost Reduction Program

— Exclusively for Yankee Alliance Members



Equipment Management & Technology Solutions (EMTS) is working with Yankee Alliance members to ensure best pricing on capital equipment and service contract purchases. This program, specifically created for Yankee Alliance Members, can help you save tens of thousands of dollars each year.

PROGRAM BENEFITS

- Ensured best pricing on capital equipment purchases (all types of equipment)
- Ensured best pricing on all service contract purchases
- Risk-free cost savings- all fees are pay-for-performance only (all fees for this service are a percentage of your realized savings, if no savings are realized, no fees are due)

SERVICE SPECIFICS

Review and Evaluate — Utilize EMTS resources and data to review and evaluate your existing service agreements. Allow EMTS to centralize all maintenance agreements and evaluate your existing vendor service pricing.

Compare and Optimize — Know exactly how your equipment pricing compares to the nation's best. Optimize your current pricing, know the vendor's discounting structure and prepare target pricing/discounting for future purchases.

Negotiate — EMTS will work directly with your vendors (and competitive vendors, with your approval) to renegotiate your price quotes and lower your costs. You still select the vendors and contract with them directly. EMTS simply leverages their data and relationships to make sure you are receiving the best pricing available in today's marketplace. You save both time and money!

No Minimum Usage – Use only as Needed – Deliver Projects Online

FOR MORE INFORMATION — Please contact:



or



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